

Configure product recommendation rules for email campaigns

03/30/2026 2:27 pm EDT

Whether you use a pre-made template or create a new one for your email campaign, you can add and customize your product blocks.

The product recommendation rules let you show different products to different customers based on their behaviors and preferences. This personalization ensures each customer receives the most relevant product recommendations tailored to their individual shopping habits and interests.

These rules are powered by an algorithm-based recommendation engine that analyzes customer behaviors including browsing history, purchases, and product interactions. Each recommendation type uses different data models to display the most relevant products to the right customers.

Recommendation rules

Recommendation rule	Description	Configuration notes	Technical guides
Next Best Purchase	Displays products predicting a customer's next purchase	No configuration available.	Next Best Purchase Recommendations Technical Overview
Recent Interaction History	Products the customer interacted with in the last 30 days.	Configurable to be based on views, add to carts, purchases, searches, or browsing history	
Co-Recommendations	Products explicitly based on customer's actions	Configurable to be based on views, add to carts, purchases, searches, or browsing history	Co-Recommendations Technical Overview
Best Sellers	Products with the highest purchase count within the lookback window	Configurable lookback windows of 24 hours, 7 days, or 30 days	

Recommendation rule	Description	Configuration notes	Technical guides
New Arrivals	Products that were added to your Product Catalog within the lookback window	Configurable lookback windows of 24 hours, 7 days, or 30 days	
Dynamic Products from Catalog	Displays products based on applied product filters	Set one or multiple criteria for the block, such as On sale is true.	

Recommended filters

Bluecore automatically applies a "Price is greater than \$0" filter to New Arrivals and Best Sellers rules. This filter prevents free products from appearing, which are typically unwanted in product blocks and email campaigns.

You can remove this filter by clicking the trash can . To restore the recommended filter, click **Reset to Defaults**.

Advanced filters

In Best Sellers rules, use **Advanced Filters** to add more customization to your product block.

Advanced filters let you set minimum purchase thresholds, showing only products that sold more than a specified number of times in the product block's selected timeframe. This ensures only the most popular items appear in recommendations.

Any modified advanced filters will be indicated by a blue dot next to the text, to make it clear if any settings have been changed.

Block 0

 PERSONALIZED PRODUCT RULE

Best Sellers ▾

from the last 24 hours ▾ [Advanced Filters](#)

based on category of search product(s) ▾

Show at least 1 ▾ products

Include only products matching the following criteria:

 **NEW** We've automatically applied recommended filters for you. Adjust or remove them as needed. [Reset to Defaults](#)

Price ▾ is greater than ▾ \$ 0 

Use "Price is Greater Than 0" to filter out free products.

+ Add filter ▾

 FALLBACK OPTION

Do Not Send Email ▾

Fallback

When an email is being sent to customers and the described criteria are not met, you can choose a fallback option.

You can choose multiple fallback options, including different recommendation rules, hiding the product block, or not sending the email altogether.

For example, if your product block uses Next Best Purchase but doesn't have enough data to generate recommendations for a customer, you could set Best Sellers as a fallback. This ensures customers will see popular products in their email when personalized recommendations aren't available.

Each product block can have up to two fallback options, with the last one being either **Do Not Show Product Block** or **Do Not Send Email**.

Configuration limitations

When configuring your recommendation rules, be aware of several limits designed to prevent overly complex setups.

Unique attribute values

For recommendation rules using Best Sellers or New Arrivals, you have the option to base the recommended products on one of the following:

- sitewide.
- category of input product(s).
- a specific attribute that you can define.

If you select **Based on: other product attributes**, a section named **Find related to input product(s) based on** appears, where you can select product attributes.

Some attributes may not be available to select from, based on how varied that attribute is in your catalog.

These product attributes aren't available if there are more than 100,000 unique values of the attribute. Consider how many products would appear if each one had a unique attribute value.

This restriction prevents filtering across a large portion of your catalog, which could degrade performance. We recommend keeping your filters as specific as possible to ensure recommendations are better tailored to each customer.

The following product attributes are always available, regardless of how many unique values exist in your catalog:

- category
- brand
- gender
- division
- subcategory
- p_color
- breadcrumb_0
- breadcrumb_1
- breadcrumb_2

Example 1: Attributes with five unique values

Your catalog has 100,000 products.

The Rating field has five possible values: 1-5, so its unique count is five.

Rating is an allowed attribute because the five unique values are below the 100,000 limit.

Example 2: Attributes with many unique values

Your catalog has 10,000 products.

New products are added to your catalog regularly, creating thousands of unique values for the Created attribute across your catalog. In this example, you have 3,000 unique values for the Created attribute.

The value of 3,000 is below the 100,000 limit. Created is allowed because it doesn't exceed the 100,000 threshold.



Example 3: ID

Your catalog has 2 million products.

Because each product has a unique ID, there are 2 million products with unique values for this attribute.

The ID's value of 2 million exceeds the 100,000 limit, so you would be restricted.

Description contains

When building a product recommendation rule filter using the Description attribute, you must use **is/is not** criteria.

The **Contains/Does not contain** options are unavailable for this attribute. When using a description attribute use **Is/Is not**.



Contains/Does not contain limits

Recommendation rule filters can accommodate up to 12 values per attribute when using the **Contains/Does not contain** criteria.

There is no limit for attributes using **Is/Is not** criteria.

If you've already entered more than 12 values and then change the criteria to **Contains/Does not contain**, only the first 12 values will be kept. Any additional values will be removed.

Additionally, each product block is limited to a maximum of three **Contains/Does not contain** filters. Because boolean filters and number-based filters do not have **Contains/Does not contain** parameters, they are not limited by the restrictions.



Cloned campaigns

The above restrictions only apply to newly created and cloned campaigns.

If you try to clone a campaign that violates some of the restrictions, you will see warning messages when adjusting the recommendation rules. You also won't be able to save and launch the campaign without changing the recommendation rules to follow the guidelines.

Screenshot of recipe rules restrictions



Screenshot of recipe rules restrictions

Derived attributes

Derived attributes are based on existing attributes. For example, if you have a Color attribute, you could also have a derived "Primary color" attribute with a simple **Yes/No** value, depending on the item's color.

If you have a use case that would override any of the above restrictions, reach out to your Customer Success Manager. The Bluecore Forward Deployed Engineering team can create derived attributes to help meet your goals with recommendation rules.

Best practices

- Check your email proofs to ensure that there are enough products to satisfy your applied criteria.
 - Consult with your Customer Success Manager about recommendation rule design to ensure your blocks aren't overly restrictive, which could increase the chance of halting.
 - We recommend adding a fallback to each rule to ensure customers receive product recommendations in all situations.
 - Adjust template-specific or global settings for any dynamic product blocks using [Product Settings](#). By configuring global product exclusions on the settings page, you can exclude products from all campaigns, except when customers have previously interacted with them.
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